

**\$269 Inclusive  
Package with  
Hotel**

**DON'T MISS OUT!**

# FISPA INVITATIONAL REGIONAL MEETING

**ORLANDO, FLORIDA  
MARCH 23 & 24, 2010**

### Educational Sessions

- SaaS: What's Inside the Box
- Pitching Fat Pipes to Phat Clients
- Show Me the Money: Leasing 101
- Regulatory 'Creep', Taxes & Compliance
- Turning Copper into GOLD
- 100% Market Coverage
- What's Wrong with Your Website?
- SEO for Newbies & Google Adwords

### Membership Brainstorming

- VoIP & CLEC Therapy
- FISPA Network Alliance Program—FNAP
- Building Out a Data Center

*Partial list of sessions*

### March 22, Monday (early arrival activities)

4–7pm      www.voicecon.com exhibit hall  
Evening      Night on the Town

### March 23, Tuesday

7 -9 am      Networking Breakfast  
9:30-11      \$29 How to Sell Hosted PBX  
11:15-noon      \$49 Sales Management 101  
Noon      Networking Luncheon  
1–6pm      Sessions  
6–9pm      Cocktail Reception

### March 24, Wednesday

8am      Networking Breakfast  
9-Noon      Sessions  
Noon      Networking Luncheon  
1–4pm      Sessions  
4pm      Door Prizes & Adjournment

*Sponsored in part by these  
vendor members*

**Compliance Solutions, CoreBanc,  
Docubase, IKANO,  
Link Technologies, Telx  
Telecom Advocate Consultants**

**Where:** Hawthorn Suites Orlando Airport  
7450 August National Drive  
Orlando, FL 32822  
Same Rate Single King or Double Queen

**To Register See Page 2 of this Flier or Go To:**

1. [www.fispa.org/events.php](http://www.fispa.org/events.php)
2. click on March 23/24—Regional Meeting Orlando, FL
3. download the registration form
4. print, complete, and fax to 704-844-2728

**Need Help:**      Call 877-919-4521 x102

**Meeting Fee (includes all taxes):** By March 12 After March 12

Member Meeting Only	\$159	\$259
Member Meeting & March 23 Hotel	\$269	call hotel
Guest Meeting Only	\$299	\$399
Guest Meeting & March 23 Hotel	\$409	call hotel

**Team Discount save \$59 on each additional meeting fee**

## **DON'T MISS OUT!**

- Attendance Prizes
- Fees Include Meals, Drinks, Snacks
- Network with Your Peers
- ATT Audit & Claim Assistance
- Video Production Services
- Online Event Forum

[events.fispa.org/registration](http://events.fispa.org/registration)

## REGISTRATION

### 1. Attendee(s) Information

Full Name(s): \_\_\_\_\_

Company Name: \_\_\_\_\_

Address: \_\_\_\_\_

City/State/Zip: \_\_\_\_\_

Phone: \_\_\_\_\_

Fax: \_\_\_\_\_

Email(s): \_\_\_\_\_

### 2. Payment Options and Totals

FAX FORM TO 704-844-2728

CHECK REMITTANCE

FISPA  
PO Box 2270  
Matthews, NC 28106

CREDIT CARD: MC \* VISA \* AX (circle one)

Name on Card: \_\_\_\_\_

Address of Card Holder: \_\_\_\_\_

City/St/Zip: \_\_\_\_\_

Card Number: \_\_\_\_\_

Expiration Date: \_\_\_\_\_

Security Code: \_\_\_\_\_

Signature: \_\_\_\_\_

Date: \_\_\_\_\_

Total: \$ \_\_\_\_\_ (non-refundable)

Circle KING or QUEEN if your registration includes a hotel

### **Meeting Fee (includes all taxes):** **By Mar 12**      **After Mar 12**

Member Meeting Only                      \$159      \$259

Member Meeting & March 23 Hotel      \$269      call hotel

Guest Meeting Only                         \$299      \$399

Guest Meeting & March 23 Hotel         \$409      call hotel

***Team Discount save \$59 on each additional meeting fee***

### 3. Hotel & Conference Accommodations

Hawthorn Suites Orlando Airport  
7450 August National Drive  
Orlando, FL 32822  
Ph: 866-878-4175  
Fx: 407-438-2275  
www.hawthornsuitesairport.com

Limited Number of Rooms Available @ FISPA Rate  
Same Rate Single King our Double Queen

### **Reservations Made By March 12 Through FISPA**

*Rate includes all taxes & fees*

FREE 24 Hour Airport Shuttle  
FREE Parking  
FREE Internet

### 4. Need Help Registering? Call 704-844-2540

Email: [communications@fispa.org](mailto:communications@fispa.org)

### 5. Map to Meeting & Hotel



#### Optional Activities

1. Extra Nights \_\_\_\_\_ times \$115 = \$ \_\_\_\_\_

Circle the extra nights (includes taxes)  
March 20 21 22 XX 24 25 26

2. How to Sell Hosted PBX                      **\$29.00**

3. Sales Management 101                         **\$49.00**

3. Add shuttle pass for  
[www.voicecon.com](http://www.voicecon.com)  
Monday, March 22 , 4—7pm      **\$10.00**

4. Video Productions                              **T B D**